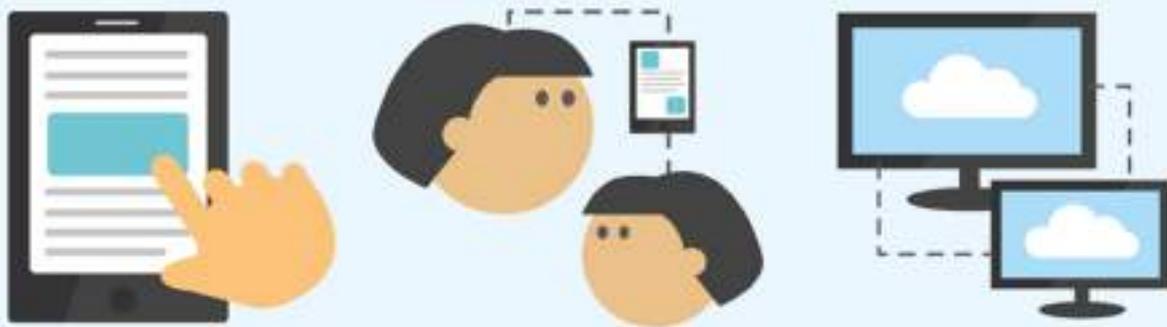# WHY AND HOW TO CHANGE
THE ERP SYSTEM?

ProVerp

WHY TO CHANGE THE
LEGACY ERP ?

Businesses face great pressure to respond to extreme market demands for flexibility and efficiency – budget pressure, suppliers pricing, drive for business value, regulatory compliance and security issues. The need of responsiveness and strategic focus, high cost of on premise models and compressed cycle time, impact on the IT components and calls for next generation ERP solutions that are positioned to match the market demands and to create game-changing opportunities.

The last several years have seen a quickly growing penetration of cloud SaaS applications into the ERP solutions sector. All analysts predict this is trend to continue.

There are many reasons for this increasing migration and adoption as companies are convinced of the advantages, regardless of the several challenges that migration presents. Among the undisputable benefits are rapid implementations, reduced purchasing, operational and deployment costs, mobility, and simplified integration with third applications. Challenges include specific customization and development, security issues, training activities, and change management. All challenges must be evaluated and examined as they are playing a key role for the fast and smooth adoption of SaaS ERP solution, and successful implementation.

ProVerp is state-of-the art and well-established cloud ERP solutions
with excellent industry-specific functionality for small and midsize manufacturers. It is powered by new generation data centers, designed to benefit of modular, high density and hyper-scale principles, and having huge flexibility and efficiency impact like improved scalability, reduced latency, simplified management and lowered costs. ProVerp is built from start for cloud, having sharp cloud focus and oriented to support rapid cloud growth. Compared to ProVerp, the legacy ERP vendors experience difficulties for balancing the traditional on-premise and SaaS models, with outdated elements tend to appear in their solution offerings, and with focus remained mostly on large enterprises.

BUT HOW TO CHOOSE THE RIGHT CLOUD ERP SOLUTION?

Given the trade-offs involved, firms have to carefully assess whether a specific SaaS ERP solution is the right choice. Two main factors stand out from all the others: system complexity and implementation. Of course, small and midsize companies are the most likely candidates for cloud business applications, due to the low implementation and support costs, and they need to evaluate precisely the amount of functionality, the extent of integration and the size of the footprint of the potential ERP systems.

Scalable offerings covering the organization's needs to evolve

Rich configuration and customizing options, designed to meet all the businesses requirements

Comprehensive security approach, policy and tools

Simplified model and ease of use, together with suitable user training program

Industry-specific expertise, templates and built-in functions

Deployment approach and methodology that can significantly reduce the implementation time

Enhanced and integrated functionality covering all core business processes like financials, manufacturing, logistics, human resource management and customer relationship management

High quality user support, system monitoring, maintenance, necessary backups and disaster recovery, uptime guarantees and service level agreement

Advanced subscription model, including the software, hosting, upgrades and support costs and minimizing the initial and ongoing expenditures

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HOW TO IMPLEMENT
THE CHANGE

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When is migrating and adopting a cloud ERP solution the right choice? Small and midsize companies that want to take advantages of the reduced costs and IT staff, scalability, and rapid implementation, should consider this option now.

The future belongs to SaaS cloud ERP solutions, and even businesses that have solid reason not to take the dive yet should be monitoring developments and considering their mid-range plans.

For smooth migration and change to cloud ERP system, companies should face key challenges like

Customizations transfer

What happens, if the existing customizations in the current ERP system have to be moved to the new deployment? Is it feasible at all?
ProVerp is responding on each core business functional requirement of the legacy ERP systems, plus extended industry-specific capabilities for aerospace, pharmaceuticals and automotive.

Master data migration

All the master data from the legacy solution should be imported to the new cloud application.
ProVerp offers comprehensive and advanced tools for master data migration and management that simplifies the process.

Change Management

Due to the cultural change, comprehensive change management strategy should be created. For example, dealing with potential issues connected with IT department downsizing or data hosting location. The change management should be very well prepared in advance, before the migration, and to have a high level management support.

User training

Delivering proper and effective user training is always an issue, but it is especially important in case of changing the company ERP systems. Underestimating this activity is a huge mistake, as users are used to work with the legacy software solution and are feeling comfortable with it.
ProVerp offers advanced user onboarding and training program, facilitating the successful system migration and adoption.